** **

**International selling skills in action**

DIT Exclusive for Rail Forum East Midlands members

Lonsdale House, Quaker Way, Derby, DE1 3HB

19th July 2017, 8:30 – 16:00

|  |  |
| --- | --- |
| **Contact information** |  |
| Company Name |  |
| Address (including Postcode) |  |
| Website |  |
| **Delegate info** |  |
| Delegate Name |  |
| Role |  |
| Email |  |
| Telephone |  |
| **About you** |  |
| Language skills – list any languages and level of fluency |  |
| Any special dietary requirements |  |
| Any special mobility requirements |  |
| **About your company** |  |
| Provide a short overview of your company activity |  |
| What is the extent of your international activity (company) |  |
| When was your last export (month/year) |  |
| **Meet the Buyer** |  |
| *Please complete for all 3. We will look to deliver a minimum of 1 appointment. If all 3 decline, we will notify you in advance to consider other options.* |  |
| Buyer 1:* Company name:
* Role / Department who will buy your product:
* Location (if multi-sited organisation):
* Why might they be interested?
 |  |
| Buyer 2:* Company name:
* Role / Department who will buy your product:
* Location (if multi-sited organisation):
* Why might they be interested?
 |  |
| Buyer 3:* Company name:
* Role / Department who will buy your product:
* Location (if multi-sited organisation):
* Why might they be interested?
 |  |

Please complete and submit to Sophia@midlandsrail.co.uk