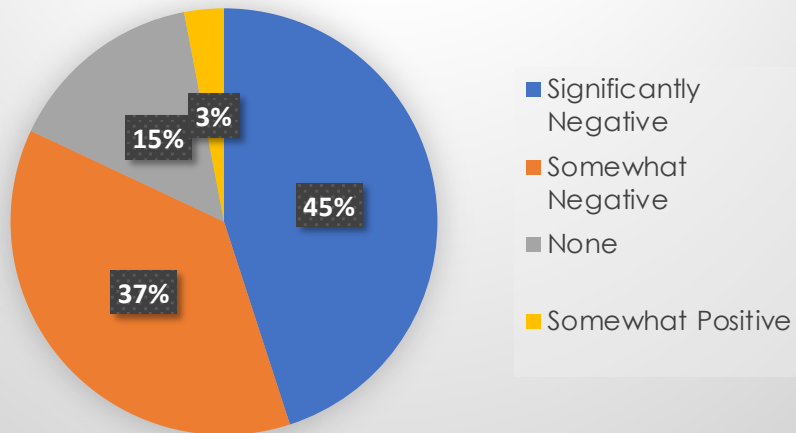
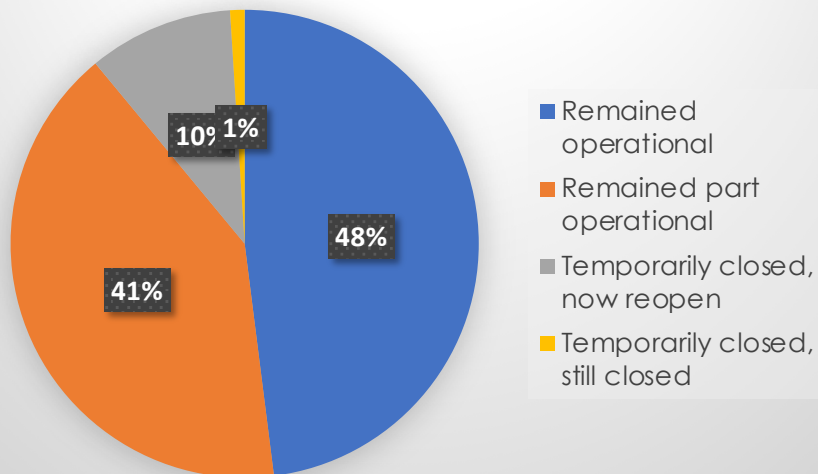


What Impact Has Covid Had On Your Business ?



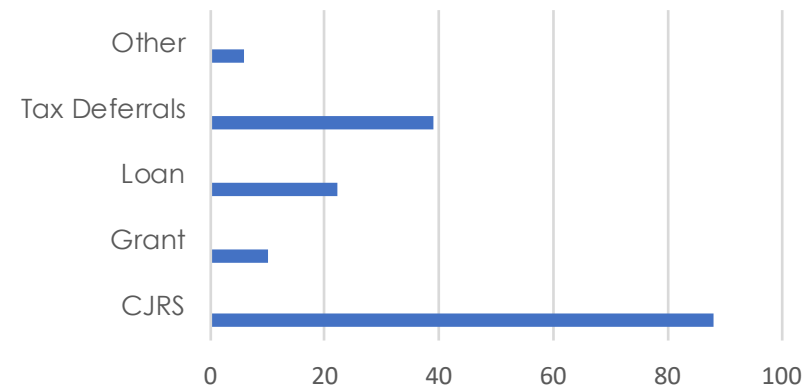
Operational Status



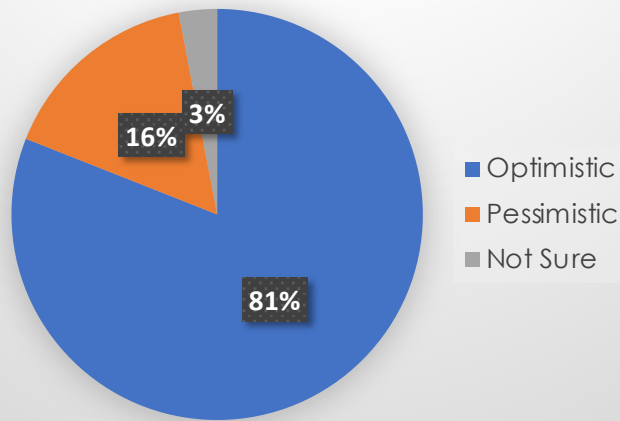
Summary of Responses to Survey in Relation to Covid19 June 2020

- 65 members completed the survey
- Just over half of members expect it will take 6-12months to return to pre Covid turnover/profit levels with the remainder equally split between a shorter timeframe, a longer timeframe and not sure

Which Government Support Schemes Have You Used? (% companies using the schemes)



How Optimistic Are You About the Next 12 Months?



- 55% of companies expect to either reduce headcount or redeploy people in the business
- 28% of businesses expect to be recruiting new people
- 23% report no anticipated staffing changes as a result of Covid
- 18% of companies say they will be looking to export more with 80% saying there is no change to their current strategy

What Members said they want RFM to do more of:

- Sharing speed of return to previous work levels by customers, pipeline of work, visibility of opportunities
- Lobbying of government for more local sourcing, encouraging more use of SMEs and member to member business

Main Challenges Facing Businesses in Next 12 Months:

Whilst members listed a number of specific issues the key ones can be summarized as:

- Reduced use of public transport leading to decline in rail investment and cancelled/delayed projects
- Lack of finance/cash
- Lack of visibility of pipeline (across all aspects of the industry)
- Ongoing social distancing (including inability to get children back to school) and further Covid outbreaks
- Inability to engage directly with potential clients
- Continued sourcing from very low cost countries

And on a positive some companies report positive opportunities through the increased use of digital services