



**Rail Sector Deal
SME Lightweighting Challenge
21 July 2020**

Our Patrons

BOMBARDIER



Agenda



1. Welcome and Intro to Zoom	Cat Appleby (RFM)	5 mins
2. Rail Sector Deal and the Midlands Pilots	Anna Ince (Midlands Pilot Champion)	5 mins
2. The 'Challenge'	Lorna McDonald (Hitachi) Will Tanner (Bombardier) Alison Smith (Porterbrook) Nicola Phillips (Siemens)	20 mins
including: why they are supporting the pilot, their objectives, key contacts and how they can support SMEs		
4. Process and Next Steps	Bob Hodgson (RFM)	15 mins
5. Initial 'Key' Questions	All	10 mins
6. Closing Remarks	Ivan Youd (Dept. for BEIS)	5 mins



Rail Supply Group

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The Rail Sector Deal and the Midlands Pilot

Anna Ince - RSG Midlands Pilot Champion , CEO Resonate

21 July 2020

● Rail Sector Deal: Recap

The Rail Sector Deal is part of the UK's Industrial Strategy to strengthen the foundations of the UK economy. It aims to boost productivity to create good jobs throughout the UK



Rail Supply Group: Focus

WHAT?



A Rail Supply Group **Coronavirus (COVID-19) Taskforce**, has been formed with an agreed Terms of Reference



Supporting the rail supply industry to bounce back from the the current crisis

HOW?

Set out a clear path from the current crisis to achieve the fullest, fastest and best recovery for the rail supply industry



Creation of a **rail supply chain recovery plan**



Adapting the **Rail Sector Deal** to the impact




Deliver **two-way communication** with Government and the industry



● Rail Supply Group: **Recap**

- Conducted independent research– 442 responses: Published in June
 - 82% businesses confident about survival BUT
 - 56% if impact continues for 6 months
 - 24% if impact continues for 12 months
- We need to recover quickly to prevent wider impacts on cash flow, people, passengers, freight, skills and jobs.
- **lack of demand and cash flow** as being **significant barriers** for the recovery of their organisations to pre-virus levels



● Rail Supply Group – 3 Act Now Priorities

- **Improving work pipeline visibility:** Working with industry partners, the RSG will complete expenditure analysis at contract level throughout the supply chain and highlight opportunities to accelerate work where it can be done productively.
- **Simplifying access to rail performance data:** The RSG will accelerate existing work by the Rail Data Council to simplify data access to allow better decision making in the short, medium and long term across all parts of the industry.
- **Changing railway access arrangements:** Working with industry partners, the RSG will explore whether access arrangements can be extended or enhanced for large projects or planned smaller projects to increase productivity.



• Rail Supply Group – ACT NOW. Midland's Pilots

- **SME resilience & growth through collaboration:** Launching an OEM/Asset Manager Accelerator; including reshoring, Covid-19 proofing (shortening the supply chain) and productivity.
- **De-carbonisation :** Working on second challenge with further clients hopefully for launch during August
- **Schools Engagement:** Accelerating the digital offering

Act Now. Report

We have published a report to the industry, which is available to download from our website at

rsgtaskforce.org

Act Now. The Rail Supply Group Taskforce publishes its Coronavirus (COVID-19) response.

The report explains how the Rail Supply Group is responding and taking action, supporting the rail supply industry to achieve the best possible recovery from the current crisis.



Process and Next Steps

	Key Dates
Launch event	Today!
Feedback from participating SMEs re potential areas of interest - feedback form will be issued immediately after this event	24 July
Follow up Zoom sessions on four individual categories - available on website for bookings immediately after this event	27 July and 3 August
Initial collaborations identified – short written submission of project	28 August
Selection of initial projects for Dragons Den	11 Sept
Initial Dragons Den – date tbc	w/c 21 Sept
Selection of initial projects to pursue	30 Sept
Ongoing project support / light touch review (RFM)	monthly
Clarifications, 'matchmaking'	ongoing
Process for selection of products for inclusion on Porterbrook Innovation Hub 2021	TBC

Second set of deadlines (similar process to above) for projects which take longer to evolve, i.e. a second round, with additional Dragon's Dens if further / longer term projects emerge



Initial Contacts:

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