

TrafikVerket Briefing with Department for Business & Trade (Sweden)

12 March 2024

Venue: London, Swedish Embassy

Welcome – Clara Korsgren, Swedish Embassy

Introduction - Alan Goodliffe – DBT Transport Lead, Sweden (Host)

Provided summary of current activity including Nato accession. Summary of a range of projects including Stockholm Metro Extension, and policy around flight replacement from Oslo-Stockholm Euro5bn.

DBT, through Alan, will have a programme of activity over the year including an Autumn visits (2-3) days, attendance at Innotrans, a potential rail trade mission and supporting the new Stockholm based rail show 'Train & Rail' (more details on this expected).

Alan has a wealth of information and contacts having been in post covering rail for sometime and is an excellent source of support.

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Introduction to Swedish Transport Administration – Camilla Ahston

Camilla outlined the overall TrafikVerket footprint including 14000km of railway and how the organisation covers long term planning for road, rail, shipping and aviation and budget of 1% GDP.

It is divided into a number of divisions, the following most relevant to rail:

- Maintenance (165bn SEK, an increase in 24%)
- Investment (projects between Euro 0.5m - Euro100m)
- Major Projects (projects over Euro100m)

Particular emphasis on reviewing key industry documents all available on the website including:

- The National Plan,
- the Implementation Plan (which has more detail)
- and the Procurement Plan – very detailed.

There is a newsletter in English, and English summaries of most documents. There are supplier engagement activities including one planned for 27/09 online, and some regionally hosted supplier days in Oct/Nov.

Key observations:

- Organisations will need a Swedish partner, or a Swedish speaker,
- they are keen to ensure collaboration with international companies on the basis of non-hierarchic autonomy (i.e. you can make local decisions without HQ).
- **Contracts will always be in Swedish.**

Security Considerations for Suppliers – Erik Reuterhall

Erik covered the requirements of cyber security and distinction of classified information and how it can be shared. A GSA agreement is required. Erik is Head of Security, Purchasing and Logistics.

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North Bothnia Line Project – Nils Pettersson

Nils provided an overview of the rail operations: 11,500 points, 4200 rail bridges and 562 stations. They are proactive and prior to live tendering are seeking Early Contractor Involvement. They have 1600 live projects currently worth Euro10bn.

Outline of the project followed (slides provided lots of detail) – this project involves 3 phases and there are 4 design contracts for this year.

Sodertorn Crosslink project (Road)

Anna Andersson provided an update on the highways construction project.

East Link Project – Magnus Sjoberg and Jessica Smed

This is a 160km double track project with 150 (including 114 railway bridges) bridges and 7 tunnels, providing 23 km tunnel length in total. There are some concrete tunnels too. There are related road projects, and the project requires the relocation of the Skavsta Airport. They are aiming for construction later this year and completion in 2035.

Their issues are:

- Project management
- Resources/competence
- CO2 reduction
- Mass management (bulk handling)
- Cost reduction

TrafikVerket have sought to reduce the barriers to engage with international suppliers for projects. They are aware that they can not be delivered by local resources as they are essential committed in other projects and activities. They have previously gone to market for international contractor for this project but did not appoint and this is their return to market. Note you will need local partner and contracting is entirely in Swedish.

Prequalification deadline is 2/04/2024 which is very little time to action. Design & Build is £800m+, 8 – 10 years.

We will share slides as soon as received.

END. [CA]